



SEISO

Security as Advantage

## Close America's biggest software deals.

SOC 2 is huge, but the effort to get there doesn't have to be.

Achieving SOC 2 demonstrates your commitment to security, confidentiality, integrity, availability, and privacy in your products and services. And it keeps you in the conversation with larger US-based companies.

Ready to elevate your software business to next-level security and competitiveness? We're ready to help. No other company can help you achieve a SOC 2 quicker or more efficiently than Seiso.

## Your business can best benefit from our SOC 2 guidance if you:

- Sell to US-based customers that are demanding you have SOC 2 in place
- Handle sensitive information or provide services critical to customer operations
- Must achieve SOC 2 quickly for an upcoming audit or other deadlines
- Want to get out in front of client requests or your competition by achieving SOC 2 now

## What SOC 2 means for your business:

- Increased trust and credibility with current or potential customers and partners
- Competitive advantage to differentiate your company in a crowded marketplace
- Improved growth potential with more access to new U.S. markets
- Strengthened security posture to reduce the risk of a data breach and other impactful events
- Enhanced regulatory compliance with various frameworks, standards, and regulations including NIST 800-171 or -53, CMMC, HIPAA, NYDFS, and state privacy laws

## Pick any of the 5 (but don't forget Security!):

### 1. SECURITY:

Information and systems are protected against unauthorized access, unauthorized disclosure of information, and damage to systems that could compromise the availability, integrity, confidentiality, and privacy of information or systems and affect the entity's ability to meet its objectives.

### 2. AVAILABILITY:

Information and systems are available for operation and use to meet the entity's objectives.

## 5 Trust Services Criteria of SOC 2

### 3. PROCESSING INTEGRITY:

System processing is complete, valid, accurate, timely, and authorized to meet the entity's objectives.

### 4. CONFIDENTIALITY:

Information designated as confidential is protected to meet the entity's objectives.

### 5. PRIVACY:

Personal information is collected, used, retained, disclosed, and disposed to meet the entity's objectives.

## Our process for helping you pass your audits quickly, working with our trusted implementation team.

1	SELECT THE MOST VALUABLE TRUST PRINCIPLES	2 weeks
2	CONDUCT A PROGRAM READINESS ASSESSMENT	1 month
3	REMEDiate IDENTIFIED ISSUES, AND IMPROVE YOUR SECURITY PROGRAM	2-6 months
4	PRODUCE SECURITY EVIDENCE	6-12 months
5	UNDERGO SOC 2 AUDIT	12 months
6	MAINTAIN YOUR SECURITY PROGRAM IN A CONSTANT STATE OF AUDIT-READINESS	1 year +



**Navigating SOC 2 is not something you have to do alone.**

**Let's talk about your business goals and discuss the right strategy for you.**

## Already received your SOC 2 report and looking for a maintenance program?

**Seiso not only helps you pass your audit—we help you maintain a clean SOC 2 report.**

Phone: 412.206.6591

Email: [mike.paluselli@seisollc.com](mailto:mike.paluselli@seisollc.com)

Website: [SeisoLLC.com](http://SeisoLLC.com)

Through our managed services, we offer custom maintenance programs based on your specific needs.

