PEXIP CASE STUDY

Permasteelisa Group

Introduction

This case study of Permasteelisa Group is based on a June 2020 survey of Pexip customers by TechValidate, a 3rd-party research service.

> " "Pexip enables our organization to maintain our high standards of privacy and security."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Pexip:

- Faced the follow challenges prior to choosing Pexip:
    - Lack of interoperability between systems
    - High cost video platform or infrastructure
- The following were their top purchasing drivers for choosing Pexip:
    - Improved interoperability
    - Replacement of existing video conference infrastructure

Company Profile

Company:
Permasteelisa Group

Company Size:
Medium Enterprise

Industry:
Construction

Use Case

The key features and functionalities of Pexip that the surveyed company uses:

- Uses the following Pexip Solutions:
    - Pexip Service
    - Pexip for Google Meet Interoperability
- Considered the following vendors before choosing Pexip:
    - WebEx
    - BlueJeans

About Pexip

Pexip enables enterprises and organizations of any size to deploy and use video-based communication and collaboration. The Company's portfolio of products ranges from self-hosted software to cloud service video solutions. Pexip provides seamless collaboration between previously incompatible video and audio technologies such as professional video conferencing systems, Skype for Business, Microsoft Teams, Google Meet, and WebRTC.

Learn More:

 Pexip

Results

The surveyed company achieved the following results with Pexip:

- Improved collaboration within the organization
- Decrease in video conferencing costs
- Extension of life of existing video conference equipment
- Have seen the following benefits with Pexip:
    - Increased video utilization
    - Improved video meeting experience
    - Lower video platform cost
- Rating of Pexip features compared to the competition:
    - Scalability: Better
    - Flexibility: Significantly better
    - Customization: Better
    - Data control and privacy: Better
    - Interoperability: Significantly better