

**COMPLEMENTARY PREVIEW** U.S. Gamer Segmentation 2024 Edition August 2024 Copyright 2024 Circana, LLC ("Circana"). All rights reserved. Circana, the Circana logo, and the names of Circana products and services are trademarks of Circana. All other trademarks are the property of their respective owners.

### Table of Contents

#### 3 DATA SOURCES & METHODOLOGY

4	ANALYST NOTE
5	TOPLINE FINDINGS
6	Introducing the Player Segments
7	Top Headlines
8	U.S. Video Gaming at a Glance
9	Trends in Player Segments
10	Trends in Playing by Age
11	U.S. GAMING AUDIENCE OVERVIEW
12	Market Overview
13	Video Game Play
14	Video Game Spend
15	Device Ownership & Use
16	Planned Device Purchases
17	Video Game Habit Outlook
18	Game-related Live Events by Segment
19	Game-related Live Events by Age
20	BEHAVIORAL SEGMENTATION & PROFILES
21	Segment Demographics
22	Segment Gaming Investment
23 - 34	Gamer Segment Profiles
35	APPENDICES
36	Circana Genre Systems-Mobile   PC/Console



## Data Sources & Methodology

The analysis in this report is based on an online survey of 5,100 active U.S. gamers (ages 2+) conducted in May through June of 2024.

Participants in this survey were recruited from two representative pools:

**Adults** (respondents ages 18+) were recruited for participation directly and completed the survey based on their own habits.

**Children/Teens** (ages 2–17) were recruited via parent surrogates.

Children over age 10 were instructed to complete the survey themselves (with parental help, if needed). Parents of younger children were asked to complete the survey on the child's behalf, with the child's help.

#### Respondents qualified as active gamers for the purpose of the study if they met the following criteria:

- Own or have access to (if shared) at least one qualifying device:
  - **Mobile:** iPhone, Android smartphone, iPad, Android tablet, Kindle Fire tablet, Windows Phone, Windows Surface tablet, other smartphone or tablet device
  - Computer: Desktop, Laptop, Steam Deck, or other portable PC devices
  - Console: PlayStation 5, PlayStation 4, PlayStation 4 Pro, Xbox Series X, Xbox Series S, Xbox One, Xbox One X, Nintendo Switch, Nintendo Wii U, Nintendo Wii
- Personally used at least one qualifying device to play a video game within the month of the survey.

#### Platform/Device segments are based on usage within the past month of play on at least one qualifying device:

- Mobile Gamer: played a game on a smartphone or tablet
- PC Gamer: played a game on a desktop or laptop or handheld PC device (not specific to Windows OS)
- **Console Gamer:** played on a game on a qualifying console



### **Analyst Note**

in person, we are ceeing further shifts in how and who people are engaging with the nu

end to 3035. But what may be more important for long-term planning are the shifts around the aging up of the player basic, and the repairs

t to many, It is Roeff a lifestyle. While the market is indeed transitioning into its new normal, the cultook for the space remains as option









### Introducing the player segments

These six segments represent the dominant play and spending behaviors of U.S. video gamers in our study

# **Super Gamers**

Super invested and super engaged – the broadest and deepest gamers on the market

# **Console Warriors**

They keep up with the latest trends and enjoy actionpacked multiplayer experiences

#### **Transitionals**

Adult gamers with a preferences for more flexible gaming platforms; heavily invested on mobile

## **Easy** Accessors

Younger gamers
whose platform
access is limited,
leading them to play
primarily on mobile

#### Daily Dabblers

Older gamers who regularly play familiar casual games on PC and/or mobile

# Incidental Players

Non-gamers who play mobile games because they provide another way to use their device

of U.S. gamers

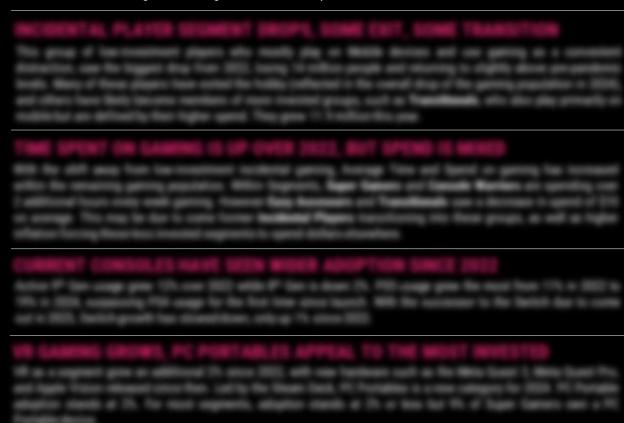
METHODOLOGY: To get these six segments, we clustered respondents based on the platforms they use, their play habits, investment, and preferences on those platforms, and their unique motivations for gaming. These range from extremely core and invested (on the left) to extremely casual (on the right). These groups are exclusive – meaning a gamer will only fit into one segment at a given time – but they are not static. The average gamer will move through multiple segments during their life, shifting into different segments as they age and encounter major life events. **Learn more starting on page 24.** 



### Top Headlines

#### PLAYER COUNT DOWN, BUT STILL HIGHER THAN PRE-PANDEMIC COUNTS

A return to outdoor and public activities have caused some churn in the gaming population which surged during the pandemic, but much of those gains have been retained. 71% of U.S. consumers engage with video games, down from the 74% seen during 2020, but higher than the 67% reported in 2018.







## U.S. Video Gaming at a Glance



of U.S. Consumers play video games

( from 2022)

236.4<sub>M</sub>

Total Gamers (Ages 2+)

(**▼** from in 2022)

Gamers spend an average of

15 HOURS

per week playing video games

( from

They spent an average of

\$56.20

on video game purchases in the past 6 months

(**a** from in 2022)



play games on only one platform

27% only use mobile devices



use at least a mobile device and PC or console

28% use all three (mobile, PC and console) (flat)

#### Mobile



Mobile gaming is the most common form of gaming and on average accounts for over half of gamers' weekly play. Most play because the device is one that they already own and carry, and the experiences are cheap / accessible.





PC gaming does not have a cohesive identity as it appeals both to casual gamers (who enjoy easy access to familiar game types) and core gamers (who like the hardware customizability and range of control options).

#### Console



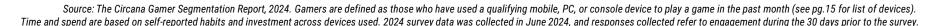
Consoles are the device of choice for gamers who are seeking more action-oriented, core experiences (e.g. Shooters, Sports), want to play with friends (in-person or online), or prefer a more casual setting for their gaming.

#### Other



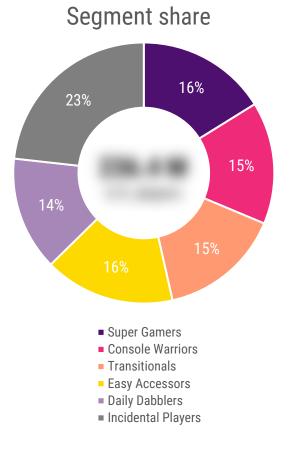


This includes users of designated gaming handhelds, as well as those who use virtual reality headsets, pluq-and-play devices (e.g. Nintendo NES Classic Edition), and child-oriented devices (e.g. Leapfrog). Growth in this category is driven by VR. Ownership of these device types is generally low (<6% total per sub-category outside of the 3DS).



## Trends in player segments

Gaming engagement decreased slightly overall, with a shift away from Daily Dabblers and Incidental Players, toward Super Gamers and Transitionals.



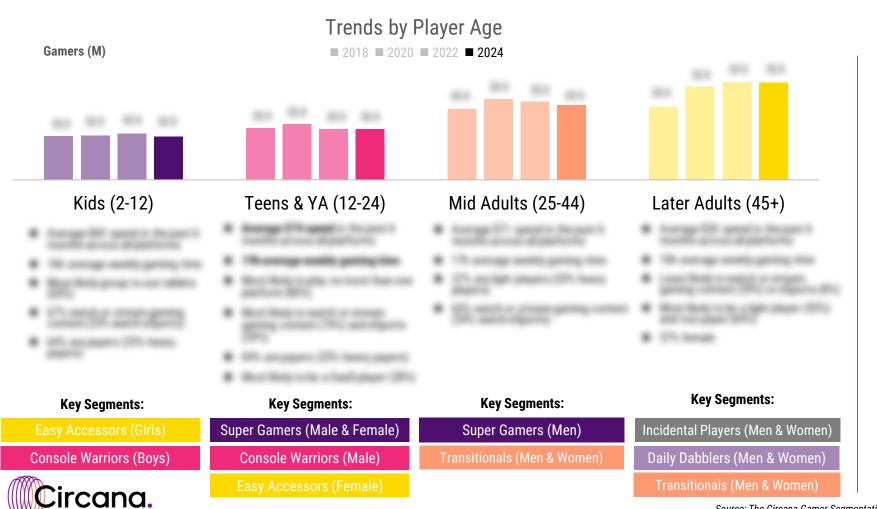


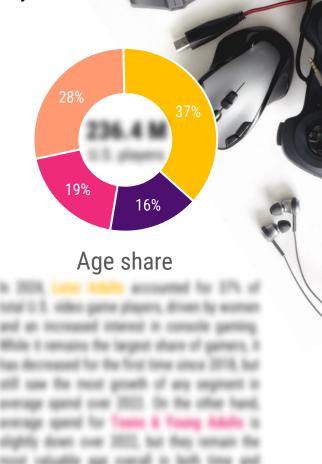
The biggest change to note is a significant decrease in *Incidental Players* and *Daily Dabblers*, which accounted for a combined



### Trends in playing by age

The decline in gamers across the population since 2022 has been consistent across all age groups, but investment in time and spend are up across most segments. Teens & YA are the most valuable by dollar spend and time played.



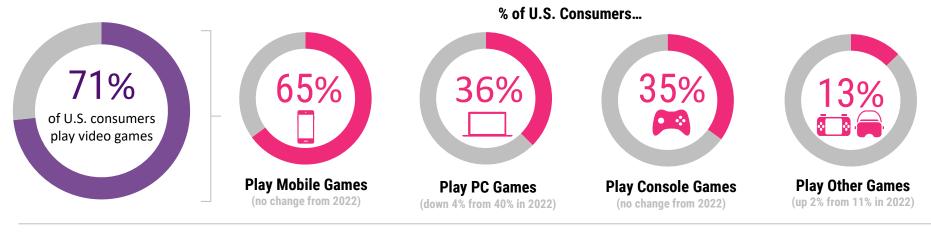




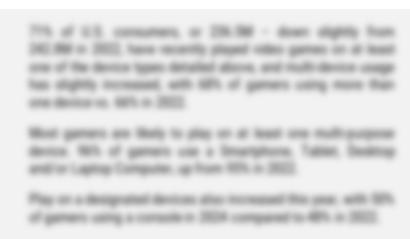
#### **Market Overview**

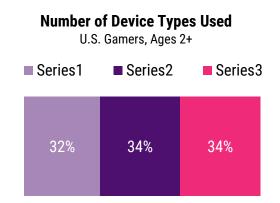
#### Nearly three of every four U.S. consumers play video games

Mobile remains the largest platform with 65% of U.S. consumers engaging in mobile gaming in 2024. Along with the console category, it experienced no point change from 2022. While more than 1/3 of gamers still play on PC, PC gaming has declined by 4% since 2022. Other gaming devices have grown 2% since 2022 due to further adoption of VR.











Source: The Circana Gamer Segmentation Report, 2024. Play rates reflect total reported use of a qualifying device to play a video game within the past month by U.S. consumers ages 2+. Device types for each platform include mobile (smartphone, tablet), PC (desktop or laptop computer), console (PS5, PS4, PS4 Pro, Xbox Series X, Xbox Series S, Xbox One, Xbox One X, Nintendo Switch, Wii U, Wii), Other (Gaming Handhelds, Portable PC, plug-and-play devices, VR headsets, and child-oriented devices).

Source: NPD

### U.S. Video Game Play Time

Gaming time is up across all platforms - but especially on console



Gamers spend an average of

14.5 Hours a week

playing video games [across mobile, PC, and console]

▲ 1.8 hours since 2022

41% are Light Players

**30% are Moderate Players** 

28% are Heavy Players



92% play mobile games

Mobile gamers play an average of:

8.1 hours per week

▲ 1.1 hours from 2022



51% play PC games

PC gamers play an average of:

4.6 hours per week

Flat from 2022



50% play console games

**Console gamers play an average of:** 

10.2 hours per week

▲ 1.9 hours from 2022

Source: The Circana Gamer Segmentation Report, 2024.

Play time is based on self-reports of device usage on an average week to play games.

Values reported in parentheses reflect difference in reported play habits between 2022 and 2024 – green denotes an increase in reported time spent, pink denotes a decrease in reported time spent, and black reports no change.

#### Device Ownership & Use

Usage is up across many platforms with current consoles and PS5 as the standouts in ownership/usage growth since 2022



Device Types Used to Play Games – Last Month U.S. Gamers, Ages 2+, June 2024



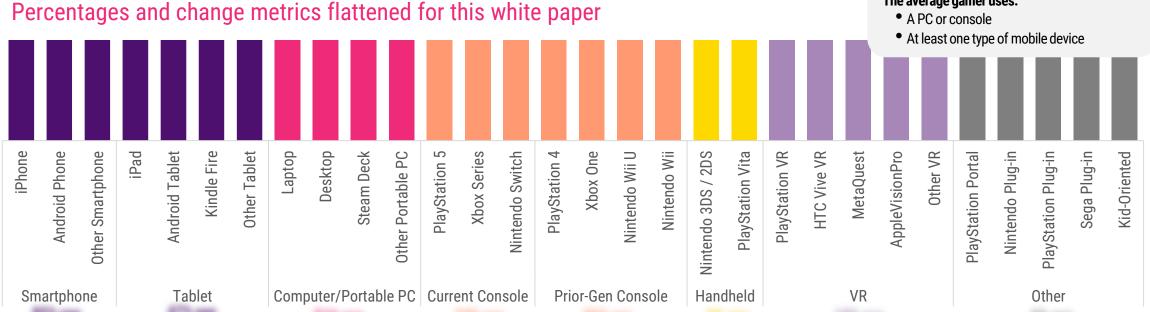








Avg. # of Device Types in Gamers' Households: 5 Avg. # of Devices Types Used for Gaming: 3 The average gamer uses:

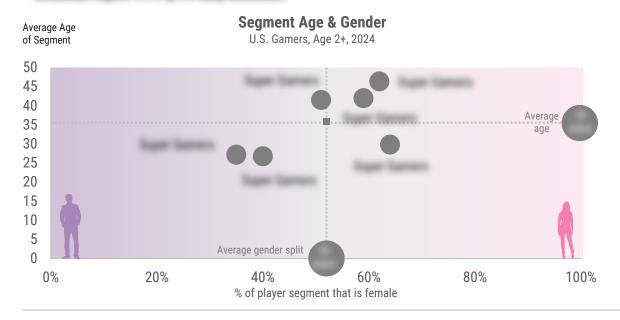






## Segment Demographics

Averages similar to 2022 with small shifts in segments



#### Key observations

	Super Gamers	Console Warriors	Transitionals Easy Accessors		Daily Dabblers	Incidental Players	
% of Gamers	16%	15%	15%	16%	14%	23%	
U.S. Market Size (M)	38.3	35.6	36.6	37.8	34.1	55.1	
Final report in	ncludes % changes for s	ignificant shifts	Demographics				
Avg. Age	XX	XX	XX	XX	XX	XX	
% Female	XX	XX	XX	XX	XX	XX	
% Male	XX	XX	XX	XX	XX	XX	



### Segment Gaming Investment

Play time is flat or up for every segment, but only Console Warriors report spending more



#### Key observations

	Super Gamers	Console Warriors	Transitionals	Easy Accessors	Daily Dabblers	Incidental Players	
% of Gamers	16%	15%	15%	16%	14%	23%	
U.S. Market Size (M)	38.3	35.6	36.6	37.8	34.1	55.1	
Final report includes % changes for significant shifts							
Avg. 6-month spend	XX	XX	XX	XX	XX	XX	
Avg. weekly time	XX	XX	XX	XX	XX	XX	



# Super Gamers

The industry's most valuable consumers

Report includes detailed profiles for every gamer segmen

#### **Profile Summary**

Deeply invested in gaming, these players play heavily across multiple platforms and spend significant amounts of money on their gaming hobby. Their interest in games extends beyond playing to include broader games media/culture, video game streaming, and esports.

**Demographic Typifier:** Teens to younger adult males (18 to 34)

**Gaming Habits:** heavy players and spenders across multiple platforms, most Super Gamers play on more than 1 platform.

**Gaming Motivations & Preferences:** enjoy a broad range of experiences and tailor their play to platform strengths. Strongly motivated by goals, such as becoming more powerful and completing all content.



Play a mix of casual, mid-core, and core experiences. Enjoy platform's flexibility and convenience.



Play immersive experiences such as RPGs, Action Builders, and Strategy/Simulation. Enjoy the platform's customizability both in hardware and input options.



Play action-oriented experiences such as Action, Shooters, and Fighting. Enjoys playing console due to exclusive games and casual room setting.





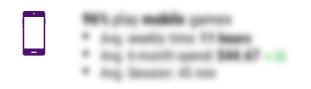
### Super Gamers

The industry's most valuable consumers

Report Includes

#### **Gaming Device Summary**

97% use multiple device types - 81% use 3 or more Play and spend heavily across devices used





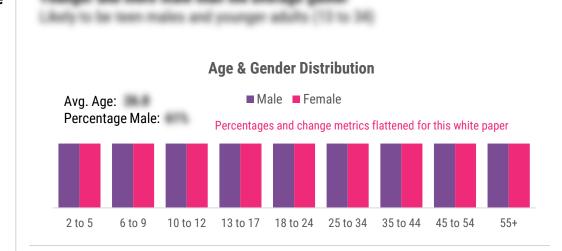








#### **Demographics**



#### What percent of demographic audience is in segment?

	2 - 5	6 - 9	10 - 12	13 - 17	18 - 24	25 - 34	35 - 44	45 - 54	55+
Male	XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%
Female	XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%



#### Who they are

Deeply invested in gaming, these players play heavily across multiple platforms and spend significant amounts of money on their gaming hobby. Their interest in games extends beyond playing to include broader gaming media/culture, video game streaming, and esports.

- Demographic Typifier: preteen/teen males to younger adults (18 to 34)
- **Gaming Habits:** heavy players and spenders across multiple platforms, most Super Gamers plays on more than 1 platform.
- Gaming Motivations & Preferences: enjoy a broad range of experiences and tailor their play to platform strengths



### Circana Genre System - Mobile



Circana classifies genres from core to casual based on how accessible and broadly appealing their experiences are.

Casual Games are broadly appealing, highly accessible experiences that require minimal investment and skill to play successfully.

**Mid-core Games** fall on the spectrum between casual and core. They require some time and investment, but stakes are lower, and activities may be more relaxed and sociable.

**Core Games** are more niche in their appeal, requiring greater investment, focus, and skill to meaningfully participate.



Genre	Sub-genres	Description/Examples				
Puzzle	Matching	Match-3, Bubble Shooters, Block / Tetris				
	Word & Number	Crosswords, Sudoku, Scrabble, Threes				
	Hidden Object	Locate specified objects in a series of images				
	Physics Puzzle	e.g. Angry Birds, Where's My Water?, Paper Toss				
	Quiz / Trivia	e.g. Trivia Crack, Heads Up!, Jeopardy				
	General Arcade	Classic arcade games, "Fever" games, Platformers				
Arcade	Endless Runner	e.g. Jetpack Joyride, Minion Rush, Temple Run				
Arcade	Music / Rhythm	Tap, swipe, or otherwise react in time with the music				
	Location-based	e.g. Pokémon GO, Ingress				
	Skill & Chance (Non-Casino)	Familiar board, card, dice, and tile games e.g. Monopoly GO				
Skill & Chance	Casino — Chance	Chance-based casino games, e.g. Slots				
Skill & Cildlice	Casino - Skill	Skill-based casino games, e.g. Poker, Blackjack				
	Casino — Integrated	Games featuring a variety of casino games				
Simulation	Simulation	Simulate a social environment or role e.g. Stardew Valley				
Siliulation	City Builder	Simulate building a city or farm (no combat elements)				
	General Strategy	Focus on skillful planning & tactical thinking				
Ctrotogy	Combat City Builder	Build a city & army, e.g. Clash of Clans				
Strategy	Trading Card Game (TCG)	Mimics a traditional strategic tabletop card game e.g Marvel Snap				
	Tower Defense	e.g. Clash Royale, Plants vs. Zombies, Bloons TD				
	Classic RPG	Mimic HD RPG experiences, e.g. Final Fantasy ports				
Narrative/RPG	Collectible Battle RPG	RPGs with collection mechanics, e.g. Summoners War				
	Narrative	Story-driven games without combat				
	Shooter - General	First-person, Third-person, Arcade, Vehicular				
Action	Shooter — Battle Royale	Players compete to be the last person standing e.g. Fortnite				
ACUUII	Action & Fighting	Action RPGs, 2D or 3D fighting games e.g. Genshin Impact, Diablo Immortal				
	Action Builder	Explore, craft, and build, e.g. Minecraft, Terraria				
Other	Racing	Racing simulators, drag racers / arcade racers				
Other	Sports	Simulate sports gameplay or sports team management				

# Circana Genre System – PC/Console





Circana classifies genres from core to casual based on how accessible and broadly appealing their experiences are.

Casual Games are broadly appealing, highly accessible experiences that require minimal investment and skill to play successfully.

**Mid-core Games** fall on the spectrum between casual and core. They require some time and investment, but stakes are lower, and activities may be more relaxed and sociable.

**Core Games** are more niche in their appeal, requiring greater investment, focus, and skill to meaningfully participate.



Sub-genres	Description/Examples				
Puzzle	Matching, Word/Number, Hidden Object, etc. e.g. Tetris				
Skill & Chance	Familiar board, card, dice, and tile games, e.g. Solitaire, FreeCell				
Arcade	Classic arcade games, clicker games, SHMUPs e.g. Pac-Man				
Platformer	Maneuver/jump along a 2D or 3D plane, e.g. Super Mario Bros.				
Racing	Racing simulations or kart games, e.g. Forza, Mario Kart				
Simulation	Simulate a social environment or role, e.g. The Sims, Animal Crossing				
City Builder	Simulate building a city, farm, or world, e.g. SimCity, RollerCoaster Tycoon				
Narrative	Story-driven games without a combat focus, e.g. Myst, Life is Strange				
RPG	Focus on character progression, e.g. Monster Hunter, Skyrim, Dark Souls				
MMORPG	Massively multiplayer online role-playing games, e.g. World of Warcraft				
Strategy	Focus on skillful planning & tactical thinking, e.g. Civilization, XCOM				
Trading Card Game	Mimics a traditional strategic tabletop card game, e.g. Hearthstone				
MOBA	Team-based, multi-player arena games, e.g. League of Legends, Dota 2				
Action Builder	Emphasize exploration, crafting and building, e.g. Minecraft, Valheim				
Action	Focus on active exploration and combat, e.g. Assassin's Creed, GTA				
Fighting	2D or 3D fighting games, e.g. Mortal Kombat, Super Smash Bros.				
Horror	Focus on frightening settings/story and survival gameplay e.g. Resident Evil				
Shooter	Focus on gunplay, e.g. Call of Duty, Destiny, World of Tanks				
Battle Royale	Players compete to be the last person standing, e.g. Fortnite, Apex Legends				
Sports	Simulate sports gameplay or sports team management, e.g. Madden, NBA 2K				

Interested in the 2024 Gamer Segmentation Report?

For more information contact your Circana representative or email <a href="mailto:mario.gomes@circana.com">mario.gomes@circana.com</a>



